

## General Agencies

FOR THE WEEK ENDING

Combined Health/Life

July 9, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$77,604	31
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$21,288	3
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$20,214	6
Ahlbum, Tim	Health Coverage Solutions	\$19,956	6
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$18,960	1
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$18,103	8
Concklin, Ron	Rosenberg-Concklin, Inc.	\$16,604	11
Barta, Devin M.	Barta Insurance Agency	\$14,196	6
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$12,960	1
Hatton, Catherine E.	Long Island Insurance Solutions	\$11,840	20
Lemar, Mike	Sunshine State Agency	\$10,821	16
<b>Silver Producers (\$5,000 - \$10,000)</b>			
AmeriLife		\$9,916	9
Borosak, William J. Jr.	Secure Financial Group, LLC	\$9,804	2
Shackelford, Edward L.	The Assurance Group, Inc.	\$9,612	2
Iwill Advisors, Inc.		\$8,964	3
Rosati, Lisa	Rosati Insurance Agency	\$8,935	2
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$8,436	4
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$8,016	2
Schwartz, Scott J.	Insurance Protection Services	\$7,812	1
Carran, John S.	Carran Insurance Agency	\$6,984	2
Clark, John W.	Senior Solutions Insurance Agency	\$6,528	8
Rutstein, Michael W.	Rutstein Insurance Agency	\$6,492	1
Savage, Gina	Savage Insurance Agency	\$6,251	1
Vickers, Jordan	Vickers Insurance Agency	\$6,192	2
Fraser, Daniel	Fraser Insurance Agency	\$5,688	2
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$5,495	1
Valery, Albert L.	Valery Insurance Agency	\$5,172	2
Mednick, Scott E.	Professional Insurance Systems of Florida	\$5,112	3
<b>Bronze Producers (\$2,500 - \$5,000)</b>			
Ahmed, Nur N.	Ahmed Insurance Agency	\$4,656	2
Centerstone Insurance & Financial Svcs.		\$4,559	3
Chacon, Cesar	The Insurance Hub	\$4,524	2
Lasman, David	Lasman Insurance Agency	\$4,056	1
American Health Reform Solutions		\$4,020	1
Benefit Plans of America, Inc.		\$4,020	3
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$3,675	1
Bledsoe, Forrest L.	Chamber Health Plans, Inc.	\$3,504	1
Gress, Ronald	United Specialty Associates Corp.	\$3,420	1
Cadle, Herbert W.	Cadle Insurance Agency	\$3,336	1
Cheek, Steven J.	Cheek Insurance Agency	\$3,264	2
Centurion Agency, Ltd.		\$3,224	3

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Fatseas, Stefan J.	Fatseas Insurance Agency	\$3,024	1
Mann, Harvey S.	Mann Insurance Agency	\$3,024	1
Werner, Mark E.	Werner Insurance Agency	\$2,952	1
Schuler, James F.	Consumer Group Services, Inc.	\$2,927	1
Roper, Charles W.	Roper Insurance Agency	\$2,903	1
Green, Laurie A.	Green Insurance Agency	\$2,844	1
Miller, Michele M.	Miller Insurance Agency	\$2,844	1
Heller, Mark	Heller Insurance Agency	\$2,819	1
Elite Insurance Partners, LLC		\$2,748	1
Sweeney, James A.	American Senior Benefits	\$2,676	1
Binford, Mark N.	Binford Insurance Agency	\$2,675	1
Bell, Juanita O.	Bell Insurance Agency	\$2,652	1
Fekete, Eli	Fekete Insurance Agency	\$2,556	1

## Writing Agents

### Combined Health/Life

FOR THE WEEK ENDING

**July 9, 2017**

#### Diamond Producers (\$20,000 & Above)

#### Platinum Producers (\$15,000 - \$20,000)

Sheldon, Paul, CLU, ChFC \$18,960

#### Gold Producers (\$10,000 - \$15,000)

Wiedersum, Bryan F. \$12,960 Kempler, Gary S. \$12,288

#### Silver Producers (\$5,000 - \$10,000)

Sachs, Kerry	\$9,000	Saylor, Dexter R.	\$6,120
Schwartz, Scott J.	\$7,812	Graham, Christopher N., CLU	\$5,988
Kraus, Bernard	\$6,912	Lucas, Richard	\$5,700
Smith, Arlene	\$6,588	Tantillo, Robert V.	\$5,495
Rutstein, Michael W.	\$6,492	Johnson, Devin P.	\$5,172
Gumora, Helene	\$6,324	Rosati, Lisa	\$5,084
Cancio, Maria	\$6,251		

#### Bronze Producers (\$2,500 - \$5,000)

Stevens, Jason	\$4,811	Hanes, Darlene M.	\$3,024
Edwards, Jackson IV	\$4,608	Moore, Daniel	\$3,024
Stevens, Ray	\$4,199	Hilgendorf, Sydney M.	\$2,999
Robayo, Juan D.	\$4,104	Werner, Mark E.	\$2,952
Lasman, Mark J.	\$4,056	Ahlbum, Jon	\$2,927
Lebowitz, Harry B.	\$4,020	Hackmeier, Jeff D.	\$2,927
Siddique, Nayeem M.	\$3,888	Roper, Charles W.	\$2,903
Dega, Brigett L.	\$3,851	Armbrecht, Keith	\$2,844
Sperling, Philip S.	\$3,851	Delia, Brian	\$2,844
Baldauf, John B.	\$3,768	Dewalt, Geri B.	\$2,844
Gillard-Martin, Mary G.	\$3,768	Fraser, Daniel	\$2,844
Olsey, Kathleen B.	\$3,708	Gardner, William E.	\$2,844
Selinger, William S.	\$3,675	Gilbert, Brian	\$2,844
Ripoll, Glenn A.	\$3,564	Green, Laurie A.	\$2,844
Badessa, Joseph J.	\$3,540	Konz, Douglas J.	\$2,844
Bullard, Janet C.	\$3,504	Nickel, Roger T.	\$2,844
Malooley, Michele A.	\$3,480	Heller, Mark	\$2,819
Terminiello, Christine	\$3,480	Douglas, Bonnie R.	\$2,760
Brahms, Janis L.	\$3,420	Haass, David	\$2,748
Cadle, Herbert W.	\$3,336	Cheek, Steven J.	\$2,676
Sommer, Ann	\$3,304	Gallo, Darren M.	\$2,676
Puels-Riccardi, Frances C.	\$3,276	McGlaughlin, Larry T.	\$2,676
Rabinowitz, Arnold	\$3,276	Binford, Mark N.	\$2,675
Olson, Landon	\$3,216	Kowalchuk, Charles J.	\$2,652
Biederman, Julie	\$3,108	Fekete, Eli	\$2,556